

## The UK specialist suppliers of terminal payment solutions to SMEs

### What can Salamander do for me?

We specialise in creating tailored solutions that provide genuine cost savings without compromising on customer service.

By understanding the specific requirements of SMEs, we are able to offer you cost effective options that are precisely tailored to meet your organisation's needs. We can deliver a significant cost saving on your current arrangements whilst updating your hardware to ensure that security, speed and technical support are never compromised.



### Why should I accept card payments?

Now the preferred method of payment for the majority of UK customers, credit and debit card payments improve your cashflow, reduce your business banking charges and cut cash handling levels. Plus, accepting card payments encourages additional sales and impulse buying as customers are not restricted to spending only the cash they're carrying.



### New to cards?

If you're looking to set up card payment facilities for the first time, our dedicated SME team will work with you to create a cost effective package suited to your individual requirements and will be on hand to help you every step of the way.

### Already taking payments by card?

We can review your current arrangements and create a more cost-effective alternative, regardless of when your current contract expires. If you're looking to expand your existing card payment services, the addition of extra countertop, mobile or portable facilities could promote an increase in revenues, protect margins and ensure good customer service.



### Salamander Rentals' SME solutions include:

- Competitive processing rates – from only 1.2%
- Fixed terminal rental payments – from only £9.99 per month
- Flexible rental terms, from 9 to 72 months
- Free mid-term upgrades to the latest terminal technology
- Helpdesk and maintenance included

### We make it easy for you

Fixed rentals make budgeting easy, whilst our No Deposit scheme keep renting simple. We offer independent finance so there's no need to change your existing banking arrangements, and because we're Salamander, you can be sure there are no hidden costs.

### What if I'm new to cards?

In today's retail environment your customers expect to pay by card. Setting up a new card payment facility with Salamander is easy. Call us today on **0844 412 8027** for more information.



## We guarantee to save you money on your next terminal contract!

**For more information or to arrange a free, no-obligation quote for new users, or to review existing card payment facilities please call our SME division on 0844 412 8027**

We will work with you to provide the best solutions from the start at massive savings compared with main suppliers.